**VINAYAKA MISSIONS UNIVERSITY**

**FACULTY OF ARTS AND SCIENCE, AVIT CAMPUS, CHENNAI**

**FACULTY OF MANAGEMENT STUDIES**

**BOARD: MANAGEMENT STUDIES**

**PROGRAM: BBA (2019 – 2022)**

**REGULATION: 2019**

**SEMESTER: I**

**Course Code: \_\_\_\_\_\_\_\_\_\_**

**Course Title: ORGANISATIONAL BEHAVIOR**

**QUESTION BANK**

**UNIT – I**

**Part-A (2 Marks**)

1. Define OB
2. What are the features of OB?
3. What is the scope of OB?
4. List the disciplines contributing to OB
5. List the various approaches to the study of OB
6. What are the different models of OB?
7. What is autocratic model?
8. What is supportive model?
9. What is custodial model?
10. What is collegial model?
11. Define Intrapersonal behavior
12. Define Interpersonal behavior
13. What is workforce diversity?
14. What is contingency approach?
15. What is productivity approach?

**PART - B (5 marks)**

1. Discuss the important features OB.
2. Discuss the scope of OB.
3. Describe the nature of organizational behavior?
4. Why to study organizational behavior? Discuss
5. Explain any two models of OB.
6. Discuss about any 5 difference between Intrapersonal and Interpersonal behavior.
7. Discuss about work force diversity.
8. Briefly explain about contingency approach & productivity approach.
9. Discuss about custodial model & collegial model.
10. Discuss the opportunities for OB.

**PART - C (10 marks)**

1. Explain the fundamental concepts of organizational behaviour
2. Discuss about the various disciplines contributing to organizational behaviour
3. Explain the various approaches to the study of organizational behaviour
4. Explain the different models of organizational behaviour
5. Discuss the emerging challenges and opportunities for OB in the next millenium

**UNIT – II**

**Part-A (2 Marks)**

1. Define perception
2. What is sensation?
3. What is attribution?
4. What is stereotyping?
5. What is halo effect?
6. Define personality
7. What is self actualization?
8. What is self concept?
9. What is self esteem?
10. What is Machiavellianism?
11. What is lack of control?
12. Who are introverts?
13. Who are extroverts?
14. Define group
15. What is formal group?

**Part-B (5 Marks)**

1. Discuss Type theory
2. Discuss Trait theory
3. Explain Brainstorming
4. Explain Delphi technique
5. Discuss the importance of perception in OB
6. Explain the perception process
7. Explain the various sources of group cohesiveness
8. Explain the consequences of group cohesiveness
9. Discuss the different stages of group development
10. Discuss group’s norms & group development.

. **Part-C (10 Marks)**

1. Explain the determinants of personality
2. Explain psychoanalytic theory of personality
3. Explain the important personality factors that determine the behavior at work place
4. Explain various types of groups.
5. Explain decision making process.

**UNIT – III**

**Part-A (2 Marks)**

1. Define leadership
2. Define management
3. What is formal leadership?
4. What is informal leadership?
5. What is leadership style?
6. What is authoritarian style?
7. Define entrepreneur
8. What is transformational leadership?
9. Who are transactional leaders?
10. Who are charismatic leaders?
11. Define power
12. List the bases of power
13. How power is acquired?
14. Define politics
15. Define authority

**Part-B (5 Marks)**

1. Discuss about importance of leadership.
2. Explain the leadership style based on task verses people emphasis
3. Explain the leadership style based on the amount of authority retained by the leader
4. Discuss about acquisition of power.
5. Explain legitimate power
6. Discuss coercive power
7. Discuss the qualities of leadership.
8. State any five differences between formal and informal leadership.
9. Discuss transactional leaders.
10. Why leaders are needed in organization – Discuss.

**Part-C (10 Marks)**

1. Discuss the contemporary issues on leadership
2. Explain Managerial Grid theory
3. What are the factors in power dynamics?
4. Explain different types of power
5. Discuss different types of leadership styles

**UNIT –IV**

**Part – A (2 Marks)**

1. Define authority
2. List the types of authority
3. What is staff authority?
4. What is line authority?
5. What is functional authority?
6. List the roles of staff personnel
7. Define morale
8. What is high morale?
9. What is low morale?
10. What is productivity?
11. What is employee satisfaction survey?
12. Why morale is need on organization?
13. State any two differences between line and staff authority.
14. List the roles of Line Personnel.
15. State the role of morale in organization.

**Part-B (5 Marks)**

1. Explain the characteristics of authority
2. Discuss about the authority on the job
3. Discuss about the measurement of morale
4. Explain the importance of authority in organization.
5. Explain line authority
6. Explain staff authority
7. Explain the role of line and staff authority
8. Discuss the various types of flow of authority.
9. Enumerate the importance of morale in organization
10. Discuss the important principles between authority and productivity.

**Part – C (10 Marks)**

1. Explain the various types of authority
2. Explain the factors that influence morale
3. Discuss the relationship between morale and productivity
4. Distinguish between motivation and morale
5. Discuss the methods for improving employee morale

**Unit – V**

**Part – A (2 Marks)**

1. Define motivation
2. Mention the characteristics of motivation
3. What is anticipated value?
4. What is perceived probability?
5. Mention five different theories of motivation
6. What are the different needs according to Maslow’s theory?
7. List the motives defined by Maslow
8. What are the two factors of Herzberg’s theory?
9. Mention any four factors that led to extreme satisfaction of Herzberg’s theory
10. Mention any four factors that led to extreme dissatisfaction of Herzberg’s theory
11. Mention any two differences between X and Y theory
12. Which type of people is assumed as theory X people?
13. Which type of people is assumed as theory Y people?
14. What is Self Esteem?
15. What is physiological need?

**Part-B (5 Marks)**

1. Explain McGregor’s Theory X
2. Explain McGregor’s Theory Y
3. Explain any three needs of Maslow Theory.
4. Discuss self esteem and self actualization need.
5. Explain Hygiene factor on two factor theory.
6. Discuss Motivational factor on Herzberg’s theory of motivation
7. Explain positive motivation.
8. Discuss negative motivation
9. Motivation improve Productivity - Explain
10. Explain the impact of highly motivated employees in organization.

**Part – C (10 Marks)**

1. Discuss the importance of motivation
2. Discuss about the importance of Theory X and Theory Y motivation
3. Explain Maslow’s theory of motivation
4. Discuss Herzberg’s two factor theory
5. Compare and discuss Maslow and Herzberg’s theory of motivation.