

Jacques Fourie

RESUME OF JACQUES FOURIE

Why I do what I do...

Raising a Lasting Legacy:

We believe in the right of companies that provides great leadership to succeed.

We believe in structuring companies to thrive in any economic climate.

We believe in nurturing companies that inspires its people and customers.

We believe in advancing companies that uplifts and unifies our community.

We believe in creating companies that empowers and innovates.

We believe in building companies that engenders trust and loyalty.

We believe in manifesting an honest and co-operative company culture.

We believe in growing reliable companies of integrity that we can be proud of.

My skills

Organizational Development, Structuring and Alignment (Strategic, Tactical and Operational)

Strategic planning

Business Process Re-Engineering and Design

Process mapping, measurement and management (various tools and methodologies)

Strategic measurement and management (Balanced Score-cards)

Project and operations benefit realization analysis, definition and tracking

Project Scoping, System design JAD sessions

High-level Project Resource Planning

Project-based financial feasibility studies

Project Management

Web design and user centric analysis

Operational cash management and cash-flow monitoring

Presentation and Public Speaking (Certified Toastmaster)

User Requirement Analysis (Business Analysis)

End-user Training (Microsoft Excel, Word, PowerPoint, Access, Outlook, Visio and Project Management)

Programming (Microsoft Visual Basic)

Database Development and Prototyping

Systems Analysis

Quality Auditing (ISO 9000 Certified)

Accommodation and Cable Planning (Office design)

Quality Circles

Mathematical Optimization (Quantitative Management)

Marketing and closing business deals

Radio communication planning, installation and operations

My formal training

Tertiary Education

Institution: Technikon RSA (1994)

Qualification: National Diploma Organisation and Work Study

Major Subject(s): Work Study I, II and III, Business Principals and Practice I, II

Other Subjects: Statistical Methods, Labour Law, Electronic Data processing, Business Economics, Accountancy, Cost Accounting, Systems Analysis

Other Qualifications

Institution: SA Methods-Time Measurement Association

Qualification: MTM-2

Completed: 1986

Institution: Directorate Organisation and Work Study

Qualification: Small Group Activities (Quality Circles)

Completed: 1992

Institution: Department of National Education

Qualification: Archiving Systems

Completed: 1993

Institution: Transvaal Provincial Administration

Qualification: Orientation in Personnel Evaluation

Completed: 1993

Institution: SPL

Qualification: ADABAS-D System administration

Completed: 1997

Institution: DIGIX Computers

Qualifications:

UNIX User Skills

UNIX System Administration

Introduction to Lan's and TCP/IP

Completed: 1997

Institution: DESTO (affiliated with Technikon Pretoria)

Qualification: Systems Analysis and design - Practical Series

Completed: 1997

Institution: IIR Training

Qualification: Networks

Completed: 1997

Institution: Industrial Training and Quality Assurance

Qualification: ISO 9000 Auditing

Completed: 1997

Institution: QDATA - (Human Resources)

Qualification:

UNIQUE Basic User

Advanced user and System Administration

Completed: 1997

Institution: Centre for Learning - (Telkom S.A.)

Qualification:

Project Management

7 Habits of Highly Effective People

Achieving Owner Value Program (EVA Business simulation course with BTS South Africa)

Strategic Management Programme (MBA Module)

Living the Values (Leadership Development Programme)

Completed: 2002

Institution: Viewpoint

Qualification: Business Process Redesign

Completed: 2001

Institution: Ascential Software

Qualification: MetaStage Meta-Data tool Best Practices

Completed: 2002

Institution: SAP Solution Academy

Qualification: Accelerated SAP (ASAP) Consultant for SAP System R/3

Completed: 2002

Institution: Small Business Development Corporation

Qualification: Entrepreneurship, Small Business Development and Small Business Management.

Completed: 2005

Institution: Executive Business Solutions

Qualification: Balanced Scorecard (QPR Scorecard), Process Management and Measurement (QPR ProcessGuide), Strategic Management (QPR Collaboration).

Completed: 2007

Institution: Ossidian

Qualification: Telecoms Course (Online study)

Completed: 2008

Institution: Human Factors International

Qualification: Certified Usability Analyst (CUA)

Module: Web Application Design Completed

Module: User Centred Analysis Completed

Module: UXE Enterprise Completed

Completed: 2012

Institution: Growing Agile

Qualification: Agile Scrum Training

Completed: 2015

Institution: Barclays Bank

Qualification:

Effective Team Leadership

Sourcing and Supplier Management

Data Quality Management

Completed: 2015

Institution: Harvard Business School

Qualification:

Becoming a Manager

Keeping Teams on Target

Completed: 2015

Institution: Regenysis

Qualification: Master of Business Administration (MBA)

CEO / Managing Director

Global Experts industries (2018 – current)

Global Experts Industries was established in 2018.

Company Vision:

Global Experts Industries was founded in 2018 with a singular vision to be a trusted partner for new and developed companies worldwide to provide support, generate wealth and grow a company from infancy to maturity.

Company Mission:

Our mission is to generate a R1,5 Billion boost to the South African economy and spur a growth cycle that will see 275% growth in the companies that we work with within 12 months.

B.O.R.N. Initiative

(A GEI initiative)

The B.O.R.N. Initiative is the acronym for "Build Our Rainbow Nation".

We believe that economic freedom and meaningful, gainful employment is a basic right for all South Africans.

I have witnessed my children, their friends and peers struggling to get employment - this initiative was born out of that pain and desperation for our struggling youth.

We believe that the only way to ensure a vibrant and growing South African community is to ensure that our youth becomes self-sufficient and adds value to the community.

We believe that our youth is our future and the way to shape our future is to give them every opportunity to succeed.

What we want to achieve

We want to educate, support, finance and nurture the capabilities of our young entrepreneurs so that they can build their own businesses and achieve financial freedom and success.

We want to create a collaboration between potential entrepreneurs, the public, business, media, government, independent expert advisers and non-governmental organizations to support and help our entrepreneurs.

SPETO Toolbox

(A GEI Initiative)

SPETO is an acronym for Strategic, People, Economic, Technical and Operational tools required to achieve success in business.

We believe that providing businesses with the support, tools and knowledge to structure the business in an effective manner will enable them to rise above the mediocracy so prevalent in our current business sectors.

What we want to achieve

We want to provide businesses with an integrated solution to manage all aspects of the business

Our software based solution that enables a company to manage, automate and structure:

- Project evaluation and feasibility assessments
- Influencing and change management
- Financial analysis
- Employee requirement profiling
- Business governance
- Business process planning, structuring and analysis
- Automated business reporting

RG Electronics

(A GEI Initiative)

RG electronics is a distributed electronics manufacturer that outsources building of electronic components and assemble and sell the final product to the wholesale market.

The company manages the manufacturing, assembly, sales and distribution processes of both the work in progress and the final products.

What we want to achieve

We enabled the company with:

- Business modelling
- Measurable and manageable processes
- Company establishment
- Supplier management systems, processes and measurement tools
- Sales and distribution systems, processes and measurement tools

Business Model Canvass workshops

(A GEI Initiative)

Business Model Canvass workshops is a methodology for start-up businesses adopted and presented as interactive workshops over a 2-month period that helps new entrepreneurs with the creation of their businesses.

The workshops have both an academic knowledge based component and practical application in the real business world.

What we want to achieve

This provides a step-by-step guide and mentoring to the entrepreneur to create a viable business model that can be translated into a business plan and start-up actions:

- Value propositions
- Customer development and segmentation
- Sales channels
- Customer contacts and relations
- Revenue streams and revenue stream measurement
- Identification of resources required for the success of the company
- Key partnerships
- Key activities

The aim with these workshops is to create a working business model supported with rigorous and validated research data so that the entrepreneur have a viable, solid launch pad for the start-up business.

Business consulting

Independent Business Consultant (2005-2017)

During 2005 to 2017 years I have been a business consultant in various roles as:

- Business Process Engineer
- Organisation Development Consultant
- Project Manager
- Business Analyst
- Business Intelligence consultant

I have consulted to the following companies:

Banks:

- ABSA Bank
- Barclays Bank
- Standard Bank
- Nedbank

Telecommunication:

- Telkom
- Vodacom
- MTN
- SMILE Communications (South Africa, Nigeria, Tanzania, Uganda and DRC)

Utilities:

- Eskom

Government:

- Gauteng Provincial Administration
- Health Services
- Department of Trade and Industry
- Management Advisory Services
- Department of Public Works

Agriculture:

- Veggfarming / Veggspo farms

Healthcare:

- Netcare

Manufacturing:

- ABInbev (SA Breweries)

Foreign Government:

- Australian Department of Foreign Aid and Training (DFAT)

Full time career

Telecommunication:

Telkom SA

- Senior Business Analyst at Telkom SA (1999 to 2005)

Manufacturing:

August Läßle Automotive manufacturing plant Germany

- Business Analyst based in South Africa (1997 to 2004)

Local Government:

Gauteng Provincial Administration

- Work-Study Officer (1988 to 1997)

SA National Defence Force:

2 Signal Corps

- Communication Specialist (1986 to 1988)

Contact detail

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