

▶ **Navigate to Remote Seller**

Selling Remotely with Simulcast

Are scheduling or budgetary restrictions keeping you from making it to the auction? Now you can sell your vehicles right from your own computer.

▶ **Select Your Auction**

When you sell remotely with Manheim Simulcast, you control your sales and represent your inventory, no matter where you are: approve, no sale, and counteroffer as you communicate to the block and bidders in real time.

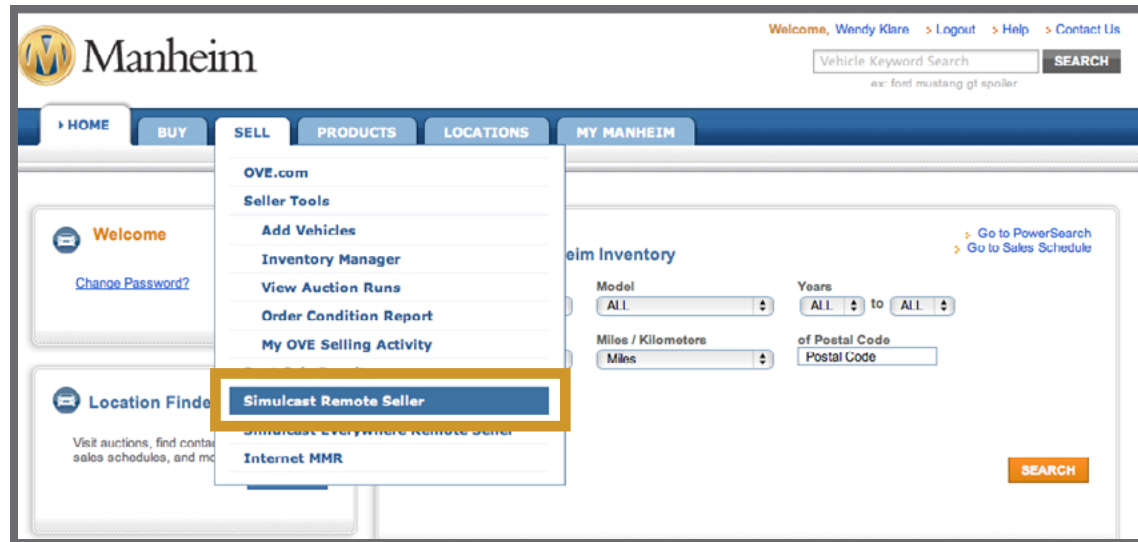
▶ **Select Your Sale**

Navigate to Remote Seller

Go to manheim.com to log in and get started. Then, go to the **Sell** tab and click **Simulcast Remote Seller**.

▶ **Start Selling**

▶ **FAQs**



The screenshot shows the Manheim website interface. At the top right, there is a user greeting: "Welcome, Wendy Klare" with links for "Logout", "Help", and "Contact Us". Below this is a search bar labeled "Vehicle Keyword Search" with a "SEARCH" button and an example: "ex: ford mustang gt spoiler". The main navigation bar includes "HOME", "BUY", "SELL", "PRODUCTS", "LOCATIONS", and "MY MANHEIM". The "SELL" menu is open, displaying a list of options: "OVE.com", "Seller Tools", "Add Vehicles", "Inventory Manager", "View Auction Runs", "Order Condition Report", "My OVE Selling Activity", "Simulcast Remote Seller" (highlighted with a yellow box), "Simulcast Everywhere Remote Seller", and "Internet MMR". On the right side of the page, there is a "Manheim Inventory" section with filters for "Model" (set to "ALL"), "Years" (set to "ALL" to "ALL"), "Miles / Kilometers" (set to "Mins"), and "of Postal Code" (set to "Postal Code"). There are also links for "Go to PowerSearch" and "Go to Sales Schedule", and a "SEARCH" button at the bottom right.

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Select Your Auction

Choose your auction from the dropdown menu and click **Go**.

▶ **Select Your Auction**

▶ **Select Your Sale**

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Welcome Hank Hummer > Logout > Help > Contact Us

Vehicle Keyword Search SEARCH
ex: ford mustang gt spoiler

HOME BUY SELL PRODUCTS LOCATIONS MY MANHEIM

Print

sale schedule watch & proxy list remote seller transportation guides & help

View Purchase Terms GO

Seller Auctions

Auction Choose One GO

Your log Choose One

- 01/19/2012 - MANHEIM ATLANTA
- 01/24/2012 - MANHEIM ATLANTA
- 01/28/2012 - MANHEIM ATLANTA
- 01/31/2012 - MANHEIM ATLANTA

If you do not see a dealership listed for which you are authorized to sell, please contact the appropriate auction.

About Manheim | Company Links | International | Careers @ Manheim | Contact Us | Feedback | Marketplace Policies | Visitor Agreement | Privacy Policy | Revised Privacy Policy

E-mail us or call Manheim Customer Care at 1-866-MANHEIM (626-4346), Mon.-Sat. 8a-12a and Sun. 6p-10p Eastern.

Manheim

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Select Your Sale

Choose your sale and click on the lane number to enter.

▶ **Select Your Auction**

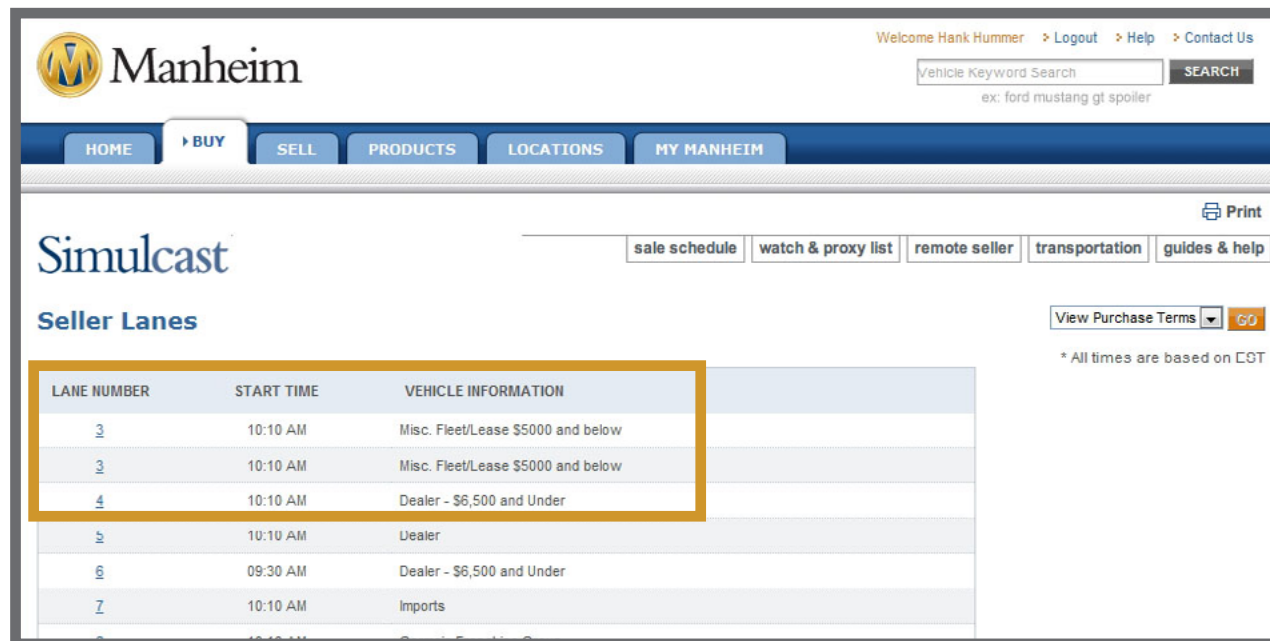
Note that you may be asked to download the new Manheim Media Plug-In. Follow your browser's instructions to install, or check out our [Help](#) section for more details.

▶ **Select Your Sale**

Don't have permission to install the plug-in? Contact your system administrator for assistance.

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Welcome Hank Hummer > Logout > Help > Contact Us

Vehicle Keyword Search SEARCH
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HOME BUY SELL PRODUCTS LOCATIONS MY MANHEIM

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View Purchase Terms

* All times are based on CST

LANE NUMBER	START TIME	VEHICLE INFORMATION
3	10:10 AM	Misc. Fleet/Lease \$5000 and below
3	10:10 AM	Misc. Fleet/Lease \$5000 and below
4	10:10 AM	Dealer - \$6,500 and Under
5	10:10 AM	Dealer
6	09:30 AM	Dealer - \$6,500 and Under
7	10:10 AM	Imports

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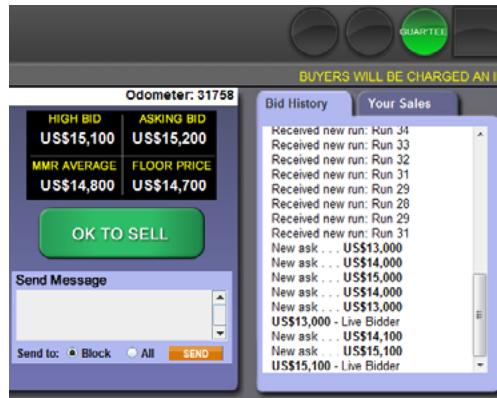
▶ **Select Your Sale**

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Start Selling

The block will know you are online and in control of the sale — there's nothing else you need to do.



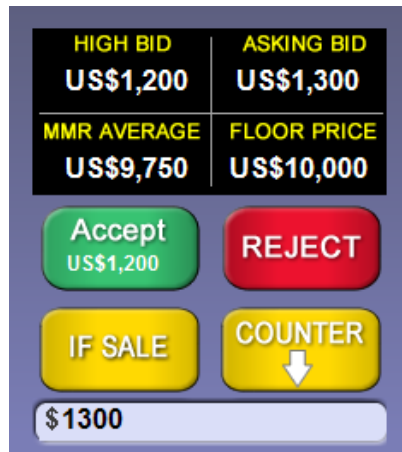
OK to Sell

Clicking **OK to Sell** will alert the block that the floor price was reached and you will accept any offer above that amount.

Negotiating Offers

If you do not click **OK to Sell** and the bidding has stopped, the auction block will share these options with you.

To make a counteroffer, enter the desired amount and click **Counter** — only the highest bidder and the block will see this offer.



Communicating in Real Time

To respond to bidder questions or provide more information to the block, you can send real-time instant messages.

- To communicate with bidders, enter your text, click **All** and press **Send**.
- To send only to the block, type the message, click **Block** and press **Send**.

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Who is eligible to participate as a remote seller?

Any AuctionACCESS dealer with Manheim.com access can be set up to represent his or her vehicles remotely.

- Non-commercial dealers don't need to do anything except log in to the sale as a remote seller. Manheim will take care of the rest.
- Commercial dealers wishing to be set up as a remote seller should contact Manheim Customer Care at 1-866-MANHEIM (626-4346).

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Are there any additional costs associated with selling remotely?

There are no premium fees to sell vehicles remotely. All regular auction fees still apply.

How do I ensure that my account is authorized?

First-time sellers will need to contact their Manheim sales representative to confirm their AuctionACCESS information and Manheim registration.

How long before the sale should I log in as a remote seller?

To represent a vehicle, you must log in before the auction block sets the starting price. If your vehicle's starting price has already been set, you will have to wait for the next run in order to represent your inventory.

How will I know when it's time to sell my vehicles remotely?

You will see an **OK to Sell** button when your cars are crossing the block during a live sale.

How will the block clerk know that I am online and ready to sell my vehicle?

Block clerks see an **Ask Seller** button; this indicates a seller is online during a live sale.

How can I counteroffer?

The auction block will initiate the option to counteroffer. When this option is available, it will display the asking bid for the vehicle. To propose a new amount, enter the desired amount and click **Counter**.

How should I use the instant messaging feature?

Instant messaging may be used to provide additional vehicle information to buyers or the block. It should not be used to negotiate sales or propose counteroffers; these actions will be initiated by the block.

Will I still need to come to the operating location after selling my vehicles remotely?

No. After selling vehicles remotely, unless you have other on-site business to conduct (e.g., resolving title problems), it is not necessary to visit the operating location.