

IMPORTANT INFORMATION

1 - 31 AUGUST 2019



Boost your wellness

Attached please find the August promotional flyer details for you to use as a guideline to start preparing orders for August.

Please carefully read the notes below, regarding the Specials and Recruiting prizes, as they apply for every month.

Should you have any queries or suggestions you are welcome to contact me.

Kind regards,
Roanne

Step-Up

EXTRA REWARDS when you build your business! We will pay your one-time bonus when you achieve 4000 points for the first time, in your first month! And as you continue to grow – you will be rewarded at 6000 points and then 8000 points! You can earn up to R4500 in bonuses on your journey to Team Manager.

ACHIEVEMENT LEVEL	REWARD	MINIMUM ORDER VALUE	MINIMUM SALES	MINIMUM NEW RECRUITS	MINIMUM NEW MANAGERS	MINIMUM NEW MANAGERS
1st Time	R4500	R4000	R4000	1	1	1
2nd Time	R6000	R6000	R6000	2	2	2
3rd Time	R8000	R8000	R8000	3	3	3

INCREASED BONUS PAY-OUTS FOR ALL MANAGER LEVELS!

One-time bonuses are paid out on the first month of achievement!



Please note:

Intouch now has Retail and Partner Prices with PPP

The InTouch leaflet will be dispatched to you.

Please remember that all new recruits need to get an Intouch leaflet in their new Information packs!

- If at mid-month you have spare leaflets in stock, place 1 leaflet again in every packed order.

CENTRE MANAGERS

- Please remember to place 1 leaflet in every month-end packed order as soon as you receive them



Ascend

The Ascend leaflet is for all our partners. It contains information on how to build your business and the rewards you can receive.

- Letter From MD
- New Manager Step-Up Bonus
- New Recruits Incentives
- Enroller Recruiting Challenge
- New Director's Trip
- New Team Manager Reward Program
- Weekly Paydays

- If at mid-month you have spare leaflets in stock, place 1 leaflet again in every packed order.

CENTRE MANAGERS

- Please remember to place 1 leaflet in every month-end packed order as soon as you receive them

NEW Recruits

Only a new recruit's first single order qualifies them for the incentive.

New Recruits can join with **R40** and get the Information Pack (**100 PPP**)

If they buy for 100 PPP extra (total: **200 PPP**) they will receive 1 x Ultragard Forté 30's – value R383 (Retail Price)

If they buy for 200 PPP extra (total: **300 PPP**) they will receive 1 x Ultragard Forté 30's, 1 x A-Tron and 1 x Royal Jelly Glycerine Soap – value R741 (Retail Price)

Enroller Recruiting Challenge

Enrol New Personal Partners between 1 and 31 August 2019, who qualify with 100PPP and receive...

5-9
New Partners



Barbeque Grill

10+
New Partners



Deluxe Electric Griddle

Non stick
Cool touch handles
Temperature control
Dimensions: 91 x 23.5 x 5cm

ALL GIFTS WILL BE DISTRIBUTED BY THE FOLLOWING MONTH END

"Should the Enroller fail to collect his/her recruiting prizes within 2 calendar months after the promotion has closed, he/she will forfeit their prize. The enroller must be active to receive gifts."

Enroller

Recruiting Challenge

To qualify for the ENROLLER Gifts, their New Recruits need to buy for 100 PPP.

- Please inform our Partners and Leaders that their enroller recruiting products will only be sent out to the Centres/Depots at the end of August 2019 once all the results have been run and verified at Home Office.

Should the recruiting prize achiever not collect his/her gift within 2 months after the promotion has ended, they will forfeit their gift. Remember that the recruiting prize will be sent to the centre/depot where the new partners were registered, or where the enroller purchased their last order.

Last month to qualify!

There are Dos and Don'ts to successful Recruiting



Look professional!

Be prepared!

(with information related to the business)

Show passion for your business

Understand prospect's circumstances and needs

- so LISTEN

Find reason for prospect to join
- linked to needs/circumstances

Show prospect what is in it for them (the business)

Share Business Opportunity



Promise instant wealth

Look and sound desperate

Give too much information at the initial meeting. (this may cause confusion & make business sound too complicated)

Do all the talking!

Listen more than you talk.....

You represent the business opportunity, so... "walk the talk"

New TM Reward Program

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SPORTRON



SWISSGARDE