



**Dear Partners** 

As we start the new company financial year, it is always good to reflect on a year gone by, but more importantly to set new goals for the year ahead. **Leadership** is a critical success factor in our business if it is your dream is to be financially free. In the Ascend this month, you will find various incentives to improve your own leadership and support you to develop new leaders. As an experienced leader or a new leader, I would encourage you to focus on your strengths as a leader – make your journey as a leader and entrepreneur your own.

In the book 'Optimize Your Strengths' by James Brook and Dr Paul Brewerton, they use a story to illustrate how to use your leadership strengths to get the best out of you and your team. In summary, they teach:

- 1. Understand your strengths what you're good at that gives you energy. Align them with your values, aspirations and abilities.
- 2. Adopt the four Stretch Leadership Habits: sharing vision, sparking engagement, executing and sustaining progress.
- 3. Create a road map detailing stretch goals, success measures and enabling strengths. Ensure everyone is aligned with these goals and their strengths contribute.
- 4. Recruit across the full spectrum of strengths. Align people's strengths with their roles, give them a clear vision a reason to be passionate about their work.
- Choose the path of possibility. The path of limitation is unproductive and drains your energy. The path of possibility gives a sense of power and enhances energy.
- **6. Focus on strengths whilst addressing performance risks.** Moderate your own strengths and call on the strengths of others.
- 7. Stretch is a continuous journey. It revolves around the stages of aspiration, awareness, action, agility and achievement. Choose to take this journey. Stretch creates positive energy. Stretch sustains progress.

I hope you will be able to apply some of these quick learnings in your own leadership style to motivate, inspire and grow your teams and new leaders. This together with the company and your own incentives, will certainly help in your journey to success.

All the best, and looking forward to a brilliant year.



## **MANAGER** STEP-UP BONUS

R500 Bonus when you achieve 4000 OPP for the first time! R1000 Bonus when you achieve 6000 OPP for the first time! R3000 Bonus when you achieve Team Manager Status for the first time

(Qualifying criteria - Personally registered Partners -Min 6 active + 1 active Manager + 8000 OPP turnover)





One-time bonuses are paid out on the first month of achievement!

#### **Terms and Conditions**

- MA needs to qualify with 100 points personally in order to receive any bonus payments
- Bonuses are "one-time" payments and will pay out when you achieve your point goal
- Coupons do not apply

## For NEW RECRUITS only!



## 200 PPP



BUY for 100 PPP extra (TOTAL 200 PPP) and receive 1 x Ultragard Forté 30's

#### 300 PPP



BUY for 200 PPP extra (TOTAL 300 PPP) and receive 1 x Ultragard Forté 30's, 1 x A-Tron and 1 x Royal Jelly Glycerine Soap

# **Enroller Recruiting Challenge**

Enrol New Personal Partners between 1 and 31 August 2019, who qualify with 100PPP and receive...





Non stick Cool touch handles Temperature control Dimensions: 91 x 23.5 x 5cm



Deluxe Electric Griddle

#### ALL GIFTS WILL BE DISTRIBUTED BY THE FOLLOWING MONTH END

\*Should the Enroller fail to collect his/her recruiting prizes within 2 calendar months after the promotion has closed; he/she will forfeit their prize. The enroller must be active to receive gifts.\*

## **WEEKLY PAYDAYS**

### PAYDAY 8th

WEEK 1
Dates 1st - 7th

## PAYDAY 15<sup>th</sup>

WEEK 2 Dates 8<sup>th</sup> - 14<sup>th</sup>

#### PAYDAY 22<sup>nd</sup>

**WEEK 3**Dates 15<sup>th</sup> - 21<sup>st</sup>

### PAYDAY 1st

#### WFFK 4

Dates 22<sup>th</sup> - 30/31 (last day of the month)

- You will be paid your 30% rebate every week on active qualified recruit purchases.
- You need to be an active partner in order to be paid your 30%'s (have purchased for 100PPP).
- If you are not active in the week you recruit a new MA, you will be paid in
- the week after you become active. Your new recruits enjoy the same
- benefit when they recruit! If you recruit qualified recruits every week – you will receive your rebate
- payment every week!

  Payments will be paid on the above dates and may reflect later in your bank
- account depending on who your bank is. If pay date falls over the weekend then payments will be made the following Monday.
- Should your new recruit purchase again during the month (maximum 500PPP) you will be paid another 30%.



**Become a qualified Director** 

**NEW DIRECTOR TRIP** 

From the moment you step foot on the island of Mauritius, you will be blown away by the break taking natural scenery, the wealth of culture and history as well as the diverse cultures. Join us for and all expenses paid stay at the 4\* Le Victoria Hotel on the North West Coast of Mauritius.

4 Nights filled with new experiences. Shop in Port Louis. Visit the Pamplemousses Botanical Gardens. Eat at 5\* restaurants. Enjoy fun activities on the Beach and so much more.



All Directors that develop a personal enrollee to Director Status by September 2019 will also join us in Mauritius!

#### **TERMS AND CONDITIONS:**

- 1. Qualifier needs to be a Director at the time of the trip (October 2019)
- 2. No Directors may be qualified by requesting coupons.
- 3. Matrix moves will not be applicable for qualifying Directors.
- 4. The trip will take place in October 2019.
- 5. No cash pay-outs.
- 6. Directors need to be in different legs to qualify.
- 7. Only New Directors will qualify.
- 8. All flights will leave ex Johannesburg.

## **New Team Manager**

## **REWARD PROGRAM**

## Month 1

Qualify as a first time Team Manager and receive a KITCHEN PACK.

## **PLUS**

R3000 STEP-UP BONUS



## Month 2

Maintain your status as a qualified Team Manager and receive a SLOW COOKER.



## Month 3

Maintain your status as a qualified Team Manager and receive a MICROWAVE and you will be invited to LEAD ACADEMY (All expense paid training event in Johannesburg).





#### Rules:

Only new Team Managers qualify for this reward program.

No Team Managers may be qualified by requesting coupons.

Matrix moves will not be applicable for qualifying Team Managers.

Prizes will be distributed to qualifier after each month of qualification.

Should the Team Manager drop out of the program - they will not be able to rejoin on the following month.

A Team Manager is a partner with 8000 OPP and 6 active personally enrollees of which one has to be a Manager.

To find out more about the opportunities in this brochure contact:

NAME:

TEL / CELL NO:

EMAIL:



#### **Our Quality Promise**

We are committed to exceed your product and service expectations. If this has not been the case, please

contact Customer Care on (011) 317 8500 or email wecare@ascendisdirect.com.

## IT'S QUICK AND EASY - ORDER BY TELEPHONE

We ensure stock availability at all our Centres but Depots are independent outlets and may not always have all products on hand. If you find you need product that is not available then you can order product from the comfort of your home. Simply phone our Toll-Free line on 0800 113 500 and place your order, and you can choose delivery at a nominal fee.

Customer Care Tel: (011) 317 8500, Toll Free Orders: 0800 113 500, Email: wecare@ascendisdirect.com, www.ascendisdirect.com





